

Determine Your Leadership Potential

Common Characteristics of Leaders - Bill Collar "All The Way With PMA!"

Instructions: Respond to each item by placing an (X) in the space that best expresses how the statement describes you. If the statement is not like you at all, check space number one. If it fits perfectly, check space five. The spaces in between allow you to indicate various degrees of fit. If you are torn between feeling it does or does not apply, check space number three, the halfway mark.

Unlike Me

Like Me

1 2 3 4 5

- | | | | | | |
|-----|-----|-----|-----|-----|--|
| ___ | ___ | ___ | ___ | ___ | 1. Goals - I am a goal setter. I have a strong sense of purpose and know where I am going with my life. I have written goals. |
| ___ | ___ | ___ | ___ | ___ | 2. Positive Mental Attitude - I possess a high degree of confidence and self-worth. I approach every new day with positive expectancy. |
| ___ | ___ | ___ | ___ | ___ | 3. Persistence - I have the ability to bounce back from failure. I view failure as a learning experience rather than a setback. |
| ___ | ___ | ___ | ___ | ___ | 4. Risk Taker - I am willing to attempt new tasks and welcome a positive challenge even if I am not certain of success. |
| ___ | ___ | ___ | ___ | ___ | 5. Decision Maker - I understand the decision-making process. Making decisions usually comes easy for me. |
| ___ | ___ | ___ | ___ | ___ | 6. Courage - I am able to take a firm stand even when my position is not real popular. I am in charge of my life. |
| ___ | ___ | ___ | ___ | ___ | 7. Seek New Learning - I find it rewarding to acquire new skills and information. I plan to be a life-long learner. |
| ___ | ___ | ___ | ___ | ___ | 8. Enthusiasm - I get excited about projects I believe in and possess a great deal of energy to complete them. |
| ___ | ___ | ___ | ___ | ___ | 9. Focus On Success - I can accept constructive criticism and value the opinions of people I respect. |
| ___ | ___ | ___ | ___ | ___ | 10. Seek To Serve Others - I am able to work with other people and find teamwork enjoyable. |
| ___ | ___ | ___ | ___ | ___ | 11. Sense of Humor - I realize the importance of humor and am able to laugh at myself. |
| ___ | ___ | ___ | ___ | ___ | 12. Integrity - I take pride in being truthful and in keeping my word. |
| ___ | ___ | ___ | ___ | ___ | 13. Communication - I am effective in expressing my thoughts to others in a clear, concise manner. I am an active listener and show interest in what is said. |
| ___ | ___ | ___ | ___ | ___ | 14. Initiative - I am a self-starter. |

-----My Score

Scoring: Add up your total points to determine how prepared you are to be a positive leader. The following scale will give you some idea of your leadership potential at this time.

60 – 70 Outstanding leadership potential! You are ready to take on major tasks.

50 – 59 An impressive score! You possess the key characteristics of leadership.

40 – 49 Improve in several categories and you will become an excellent leader!

30 – 39 Much potential exists. Keep working on a self-improvement plan.

Below 29 – It is up to you to alter your attitude and lifestyle to develop more leadership ability.